

October 11, 2015

Greg,

First of all this note is long overdue and I want to apologize that it has taken me until now to express our extreme thanks for the incredible job you did finding our Florida dream home at The Plantation in Ponte Vedra Beach. Kimberly and I have purchased and sold numerous homes over the past 26 years since getting married, and we HAVE NEVER had as great of an experience than we recently had with you as our trusted Agent and Advisor. More importantly we now consider you a true friend and member of the family.

From the very beginning you demonstrated the most professional approach and level of patience that I have ever been involved with in a transaction. Moving down from Connecticut you really were a strategic partner to us in making sure that we were always going in the right direction and making us aware of so many things that we would never have considered. It was always very apparent to us that you would rather never do a sale at all...than for us to make a mistake. You are all about the relationship and not the transaction.

I can sincerely say that I will never do another real estate transaction without your involvement and to all my friends or associates looking to make a move there is no question who they need have by their side from beginning to end. Gregory Kush.

Thank you again for making our dream come true.

With much respect,

Richard and Kimberly Hoag